

Awards

Grocer Top Campaign Award for **Wall's "A Taste of Happiness Since 1922"** campaign

The Grocer Gold Awards 2024 Grocer Frozen Product of Year 2024* -Silver award for Magnum Euphoria

Unilever was awarded the **Sustainable Supply Chain Award** for our work on maintaining a deforestation-free and traceable supply chain across our key crops WORLD SUSTAINABILITY AWARDS 2024 Sustainable Supply Chain Award WINNER WINNER

> *Magnum has won a Grocer New Product Award in the Frozen Sweet category for the launch of Magnum Euphoria Pink Lemonade (Silver)

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© Why should you choose Wall's?

We have an ice cream for:



For Everyone



For Every Budget



For Every Occasion

MEDIA SPEND IN THE CATEGORY FOR 2024

WE ARE THE

UK ICE CREAM

MANUFACTURER¹

SERVING UP DELICIOUSLY MELTY, MESSY HAPPINESS FOR OVER

UNILEVER HAS 6 8 % MPULSE MARKET SHARE IN OUT-OF-HOME¹



OUT OF 2 impulse lines are from wall'S¹ 2 1 3 5 6



Classic

Magnum White Chocolate

Magnum Billionaire





WE HAVE THE BEST BRANDS

MAGNUM UK'S #1 FAVOURITE ICE CREAM BRAND¹



UK'S BRANDED DESSERT¹

WALL'S® WALL'S® KIDS BRAND¹



CARTE D'OR BRANDED VANILLA¹

OUR SUSTAINABILITY COMMITMENTS



Calippo has a recyclable tube as it's made with 92% paper.





MAGNUM true to pleasure

The cocoa and vanilla in our velventy ice creams are sourced from Rainforest Alliance Certified farms.

We run an empowerment programme for women in our cocoa farming communities.





CARTE D'OR

Through the Vanilla for Change programme, we help support vanilla farming communities in Madagascar.











NEW FOR 2025





AM FOR 2025

HARIBO Push UP

HARIBO

30 X

85ml

£2.00

RRP

SÖLERO BERRY BLISS

> 25 X 90ml £1.90 RRP

BEN &JERRY. NEJERRY **Brookies** bonbon. & Cream

12 X 100ml £2.00 **RRP**

bo MAGNUM

> 8 X 204ml £4.50 **RRP**

NEW

FOR





MagnuM

SCAN THE CODE TO VISIT THE MAGNUM WEBSITE



MAGNUM WHITE CHOCOLATE

MAGNUM

MAGNUM

MAGNUM DOUBLE GOLD

CARAMEL BILLIONAIRE

MAGNUM CLASSIC

MAGNUM

6

MAGNUM

MAGNUM

PINK LEMONADE

MAGNUM

ALMOND

MAGNUM MINT



MAGNUM DOUBLE CARAMEL



MAGNUM WHITE CHOCOLATE & COOKIES



VEGAN



NEW

HAD THE HAD TH

MAGNUM

20X 85ML **£2.30** RRP

DOUBLE CHERRY CHOCOLATE, CHERRY,

CHOCOLAIE, CHERRY, BERRIES & CREAM FLAVOUR

DOUBLE HAZELNUT WHITE CHOCOLATE, HAZELNUT, ALMOND & PISTACHIO



2025

HARIBO Push UP

94

kcal



Vanilla & Strawberry Flavour

> 30 X 85ml **£2.00** RRP















Ice Cream Dessert Brand¹



Cookie Dougi

Vanilla Ice Cream with Chunk of Chocolate Chip Cookie Doug

BENG JERRY'S

BENGJERRY'S

Chocolate Se Brows



BEN &JERRY'S

STO STORY



VEGAN

BENGHERRYS

nondairy okies on



Introducing

Carte D 'Or was created in Paris in 1978 as a high quality dessert restaurant brand.

Today, Carte D'Or's creative combinations and mouth watering flavours make it the

Premium Dessert Ice Cream³



Taste always comes first

We have searched the globe - and we continue to do so to discover some of the finest ingredients to give our ice cream desserts a truly delicious and authentic flavour.

Finest flavours, sourced from around the world

Vanilla

Made with Madagascan vanilla

Chocolate

Made with RFA Cocoa

Strawberry Containing 39% fruit

SCAN HERE TO FIND OUT MORE





Vanilla for change

Vanilla For Change empowers young people in Madagascar and the UK as part of Wall's mission to create happier communities.

Together with Save the Children and Symrise, we are positively impacting 60,000 people in Madagascar.











2025 Scooping Range

Strawberry

Bubblegum

Marshmalllow

Vanilla





Brownie

Triple Chocolate

Spagnola /

Cherry Swirl



Caramel



Pistachio









Raspberry Vegan Sorbet 2.4 litre



Mint Chocolate

Blue Candyfloss





Strawberry Cheesecake









Our product architecture

The Carte D'Or scooping portfolio comes in three different product architectures, each are decorated with fresh toppings to entice the customer.



Mountain Dunes Waves

5.5 Litre Tubs

Each tub yields up to 55 scoops.

CARTE D'OR

Profitability on our ice cream

5.5 Litre price example

Tub price: **£30.21**

55 scoops per tub

RRP per scoop

76% POR⁴

76% estimated margin per tub⁴

The Carte D'Or scooping freezers come in three different sizes and specifications. Each are Carte D'or branded and come with a variety of storage options.

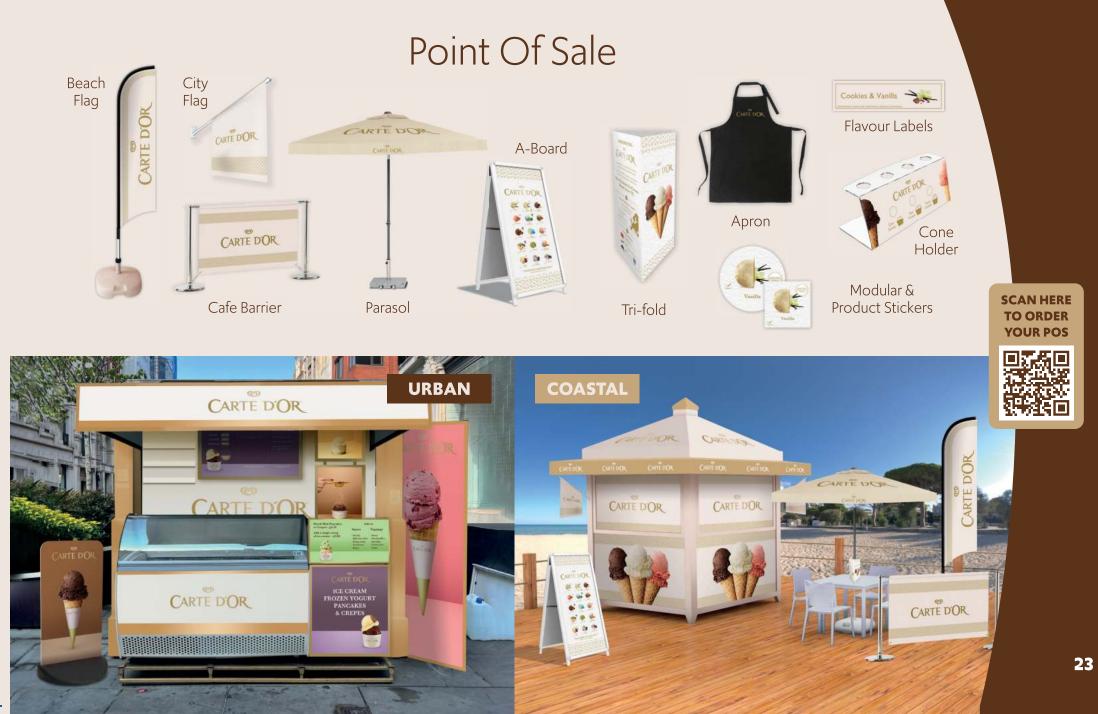
Cabinets

Clever Available in 7, 10 & 13 case displays

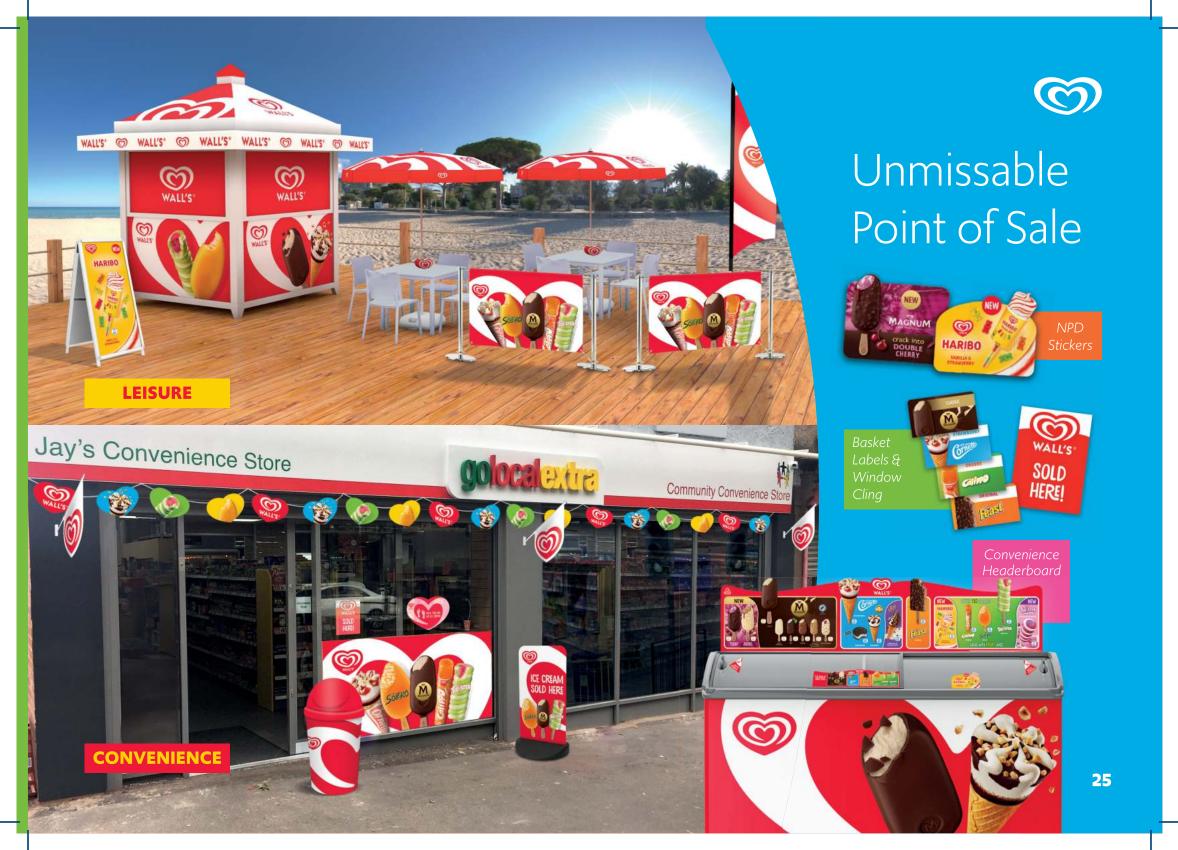


	CLEVER 7	CLEVER 10	CLEVER 13
Supplier	ISA	ISA	ISA
Dimensions (WxDxH) mm	1317x728x1340	1317X890X1340	1647X890X1340
Consumption (kW/24h)	7.9	9.4	11.02
Capacity (cases) (Display + Storage)	7+8	10+10	13+14
Branding Available	Carte D'Or	Carte D'Or	Carte D'Or
Availability	FOL Only	FOL Only	FOL Only
Plug Type	UK 3 Pin	UK 3 Pin	UK 3 Pin





\odot	ATTRACT Visible from 5-10 metres	ENGAGE Visible from 2-5 metres	SELL Visible from <1 metre
Maximise your sales	Capture attention from afar and draw consumers in. Make them think	Engage and entice outside of or instore. Make them think	Help consumers choose with a clear and concise range and pricing. Make sure to answer
	"OHIH ICE CREAM"	"MMMM ice cream - But which one?"	"WHERE IS IT? HOW MUCH?"
Source Norreases Norreases Ce cream Sales By 779/5			<image/>
	to find of About f Place an	POS OR	
24			





GRAMS

Chest Cabinets









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3 YEARS FULL PARTS & LABOUR WARRANTY"

PLEASE PLACE YOUR ORDER VIA PARTICIPATING WHOLESALERS



*Value of ice cream at RRP+VAT. For the avoidance of doubt, retailers are free to set their own retail prices. Wall's products supplied may differ from those shown, list of actual stock supplied with each freezer available on request. **3 years warranty is subject to the condition that the branding provided by Unilever remains unchanged 3 years from the date of delivery. We reserve the right to change any of the freezer branding without notice. All values are correct at the time of being printed. Orders subject to Unilever UK LTD. terms of business. See www.wallsrefrigerationsolutions.com for details. Wall's branded freezers are purchased subject to a condition that the customer agrees to stock Wall's impulse ice cream at a minimum of 70% of the freezer space and the unit will remain Wall's branded for 3 years from delivery, however the remaining space can be used for any ice cream of your choosing. I.e., a 12-basket freezer should contain 9 baskets of Unilever branded products (please refer to the website for full T*&C's). Unilever UK LTD. Registered in England & Wales NO 00334527. Registered office: 3 St James Road, Kingston Upon Thames, KTI 2BA.





5 EASY STEPS TO SELL MORE ICE CREAM

Follow these 5 quick steps to maximise your ice cream sales this summer.



STEP #1: CHOOSE THE RIGHT FREEZER FOR YOUR BUSINESS

STEP #2: STOCK WALL'S BEST-SELLERS¹



STEP #3: STOCK NEW INNOVATIONS AND EXCITING FLAVOURS



STEP #5: KEEP YOUR CABINET CLEAN & WELL-STOCKED



DRAW ATTENTION TO YOUR CABINET USING WALL'S FREE POINT OF SALE

WALL'S SOLD HEREI







Non-Dairy

Cookies

JIEIIo

Mint



BEN&JERRY'S



Cookie

Cheesecake



Chocolate

Brownie

Cookies

On Cookie



Chocolate

M

CHOCOLATE

Food

Baked

Oat of this

Swirled

Cookie



Oh My!

Banoffee

NEW



NEW

& Cream

Caramel

Chew

Chew

Marshmallow

& S'more!



Lighten-Up

Chilll'd

Lighten-Up Chocolate Cookie

Chocolately

Love-A-Fair

Ć Calippo Magnum White Magnum Magnum Cornetto Twister Mini 5MP Classico 6MP Mini 6MP Classic Tub Bon Bons

De-Lish



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PRODUCT NAME

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IMPULSE RANGE Price List

Magnum Classic	110ml	20	£2.30	£29.88
Magnum White Chocolate	110ml	20	£2.30	£29.88
Magnum Almond	100ml	20	£2.30	£29.88
Magnum Mint	100ml	20	£2.30	£29.88
Magnum Double Gold Caramel Billionaire	85ml	20	£2.30	£29.88
Magnum Double Utopia Cherry NEW	85ml	20	£2.30	£29.88
Magnum Double Utopia Hazelnut NEW	85ml	20	£2.30	£29.88
Magnum Pink Lemonade	85ml	20	£2.30	£29.88
Magnum White Chocolate & Cookies	90ml	20	£2.30	£29.88
Magnum Double Caramel	85ml	20	£2.30	£29.88
Magnum Vegan Almond	85ml	20	£2.30	£29.88

SIZE UPC RRP

TLP

BEN&JERRY'S

Cookie Dough	100ml	12	£2.00	£16.00
Chocolate Fudge Brownie	100ml	12	£2.00	£16.00
Caramel Chew Chew	100ml	12	£2.00	£16.00
Vanilla	100ml	12	£2.00	£16.00
Strawberry Cheesecake	100ml	12	£2.00	£16.00
Non-Dairy Cookies on Cookie Dough	100ml	12	£2.00	£16.00
Brookies & Cream NEW	100ml	12	£2.00	£16.00

PRODUCT NAME

Twister Pineapple	80ml	35	£1.60	£36.41
Twister Berry-licious	70ml	35	£1.60	£36.41
Twister Mallow NEW	70ml	35	£1.60	£36.41
Solero Exotic	90ml	25	£1.90	£31.91
Solero Berry Bliss NEW	90ml	25	£1.90	£31.91
Haribo NEW	85ml	30	£2.00	£38.03
Feast Original	90ml	35	£1.60	£35.84
Calippo Orange	105ml	24	£1.60	£24.96
Calippo Cola	105ml	24	£1.60	£24.96
Mini Milk Vanilla	35ml	44	£0.90	£25.28
Mini Milk Strawberry	35ml	44	£0.90	£25.28
Wall's Mini Pops	73ml	20	£1.90	£36.41
Guuud Raspberry Greek Yogurt	70ml	30	£1.90	£37.05

RRP

SIZE

UPC

TLP



Cornetto Strawberry	120ml	24	£1.90	£29.81
Cornetto Classico	120ml	24	£1.90	£29.81
Cornetto Mint	120ml	24	£1.90	£29.81
Cornetto Soft Cookies & Chocolate	140ml	24	£2.10	£32.96
Cornetto Go!	110ml	33	£1.60	£34.53

TAKE HOME RANGE Price List

UPC

SIZE

RRP

£5.50

£5.50 £5.50 £5.50

£5.50 £5.50

£5.50 £5.50

£5.50 £5.50

£5.50 £5.50 £4.90

£4.90 £4.90 £5.50 £5.50

£5.50 £5.50

£5.50

£5.50

465ml

Cookie Dough	465ml	8
Chocolate Fudge Brownie	465ml	8
Phish Food	465ml	8
Half Baked	465ml	8
Karamel Sutra	465ml	8
Bohemian Raspberry NEW	465ml	8
Brookies & Cream NEW	465ml	8
Caramel Chew Chew	465ml	8
Netflix & Chilll'd	465ml	8
Chocolately Love-A-Fair	465ml	8
Spectacu-love	465ml	8
Strawberry Cheesecake	465ml	8
Non Dairy Cookies On Cookie Dough	465ml	8
Non Dairy Chocolate Fudge Brownie	465ml	8
Non Dairy Sundae Oat of this Swirled	427ml	8
Sundae Cookie Vermonster	427ml	8
Sundae Oh My! Banoffee Pie!	427ml	8
Sundae Dulce De-Lish	427ml	8
Sundae Marshmallow & S'more!	427ml	8
Lighten-Up Vanilla Brownie	465ml	8

Lighten-Up Chocolate Cookie Dough

PRODUCT NAME

BEN&JERRY'S

Magnum Classic 3MP	440ml	8	£3.35
Magnum White Chocolate 3MP	440ml	8	£3.35
Magnum Classic Tub	440ml	8	£4.35
Magnum Bon bons	204ml	8	£4.50
Cornetto			
Cornetto Classico 6MP	540ml	6	£3.60
©			
Twister Mini 6MP	300ml	6	£2.59
Calippo Mini Orange-Lime Flavour 5MP	400ml	6	£2.60
CARTE D'OR			
Carte D'Or Madagascan Vanilla	900ml	6	£4.35
Carte D'Or Indulgent Chocolate	900ml	6	£4.35
			£4.35





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WHAT OUR CUSTOMERS SAY

22

I have had the pleasure of working closely with Wall's Ice Cream for the past five years. Throughout our collaboration, I have consistently been impressed with their professionalism, dedication, and proactive approach to supporting our needs.

Unilever has been a valuable partner, providing tailored solutions and working hand-in-hand with us to enhance our visitor experience. Their commitment to sustainability, which aligns with our values at London Zoo, has been a key element in fostering a successful relationship. Their collaborative approach, responsiveness, and flexibility in adjusting to the unique challenges of operating within a zoo environment have always been greatly appreciated.

Moreover, their service levels have been consistently high from supplier issues to stock management, their ongoing support and dedication to quality make them a reliable partner in every aspect of our work together.

I highly recommend Unilever as a business partner, as they continue to contribute to both our operational success and visitor satisfaction at London Zoo.

Lee Duffy

Head of Commercial at London Zoo





SOURCES

1: Nielsen GB_Tot Cov during YTD 9/11/24 2: Nielsen GB_Tot Cov Total Impulse during latest 52 Wks-w/e 06/07/24 3: NielsenIQ data, Value Sales, Unit Sales, Premium Dessert Ice Cream (client defined) w/e 22.06.2024 (GB Total Coverage Including Discounters) 4: Recommended retail price from Feb 2023. RRP prices printed are only recommendations. Pricing is at the sole discretion of the retailer. Portion and cost per Carte D'Or scoop is calculated on the estimation of 55 scoops from one tub. TLP per case and cost per unit prices are excluding VAT.

5: HHG & KMMS Golden Riles audit of Unilever POSM AW 2020 - SellCheck and GFK Matched Panel Test

Proud to be a part of Wall's, great support and execution from start to finish. With the shiny bright, lit up new freezers at front of store and attracting and engaging POS, there's been an uplift in sales.

Masood Mahmood

Select & Save

selectsave

We recently introduced a Wall's branded freezer and POS this year to our pub and we're delighted that our ice cream volume have increased from 4 cases last year to 50 cases this year! The customers

are loving the offering!

Adam New Bowling Green Pub Warwick



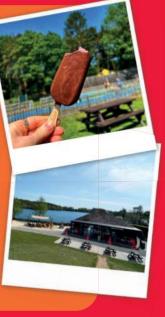


The relationship built with our rep Ian, is what keeps us ordering. We feel loyal to the brand, as we know we have all the support we need from Wall's

Hayleigh Knights

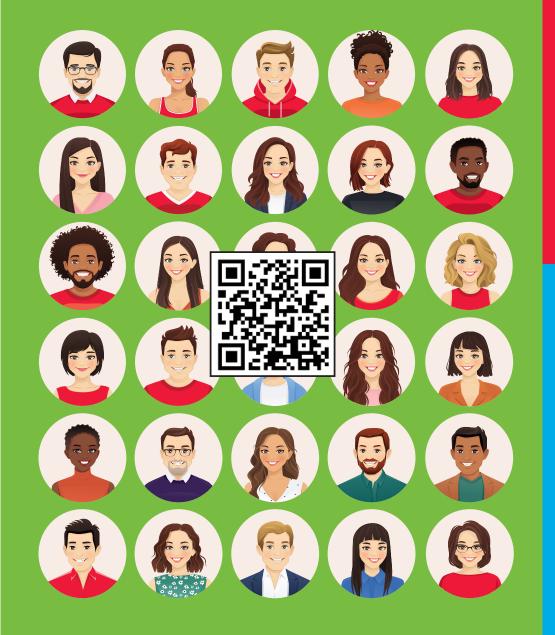
Catering Operations Manager

WELLINGTON COUNTRY PARK





NEED TO SPEAK TO YOUR REP? Scan to find your nearest rep



SIGN UP TO GET THE LATEST NEWS ON ICE CREAM



CALL: 0800 444 215

TO SPEAK TO AN ICE CREAM EXPERT & ORDER VISIBILITY TODAY OR HEAD TO:

UFS.COM/WALLS